





Daily Express

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Ferrosilicon Market

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News / Price / Analysis / Statistics / Research / Trade / Consulting

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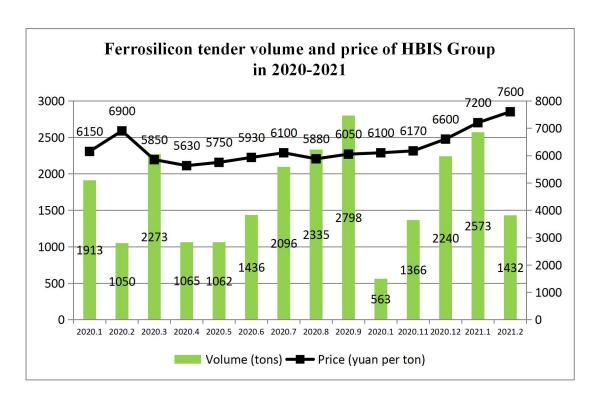
Ferrosilicon Spot Price

Ferrosilicon	Area	Price (RMB/MT)	Up/Down
	Inner Mongolia	7300-7600	↑
	Gansu	7300-7600	↑
Si75#	Ningxia	7300-7600	↑
	Qinghai	7300-7500	↑
	Shaanxi	7200-7500	↑
	Inner Mongolia	7000-7300	↑
	Gansu	7000-7300	↑
Si72#	Ningxia	7000-7300	↑
	Qinghai	6900-7300	↑
	Shaanxi	6800-7200	↑

Bidding Information – March, 2021

Commodity	Steel Mills	Price (RMB/T)	Change vs. Last Month (RMB/T)	Volume & change vs. last month (Tons)
FeSi75-B	Baowu Steel Group	7500	/	Bao Steel 1500 tons, Wuhan Iron & Steel 1500 tons
FeSi75-B	Shagang Group	7500	-350	2500 tons (Open tender 2000 tons and long term contract 500 tons)
FeSi75-B	HBIS Group	Inquiry 7500	-100	2000
FeSi75-B	Nanjing Iron and Steel	7300	-300	2000 (-500)
FeSi75-B	Minyuan Steel Group	7550	/	2000
FeSi75-B	ZENITH	7450	+400	1500
FeSi75-B	Shaoguan Steel Group	7700	/	1400
FeSi75-B	KISC	7430/7490	-370/-310	1100
FeSi75-B	CITIC Pacific Special Steel	7500	+200	1050
FeSi75-B	Hebei Donghai Special Steel	6850	/	1000
FeSi75-B	Jinshenglan Group	7500	/	850 tons for early March
FeSi75-B	Shandong Luli Steel	/	/	700

FeSi75-B	Anyang Yongxing Special Steel	7450	/	600
FeSi75-B	Pangang Changcheng Special Steel	/	/	320 tons for Feb- Mar
FeSi75-B	Wugang Group Xiangyang Heavy Equipment Materials	/	/	99 tons for early March
FeSi75-B	Fujian Sangang Group	7600	-380	/
FeSi75-B	A local steel mill in Central China	7415	/	/
FeSi75-B	Rizhao Steel Holding Group	7300	/	/



Supply

Sell>> Erdos Xijin Company supplies ferrosilicon (70#,72#,75#) & special ferrosilicon (low Al, low Ti, low C), Sales Manager, Mr. Ning

Sell>> Wuhai Junzheng Group sells ferrosilicon, 72#, 75#

Sell>> Tengda Northwest Ferroalloys Group supplies silicon, chrome and manganese products

Sell>> Baotou Oma company sell ferrosilicon, Mr. Fang

Sell>> Sanyuan Zhongtai Company sell ferrosilicon, Mr.Di

Sell>> Inner Mongolia Sanwei company Mr. Zhang

Sell>> Ningxia Juhe Silicon Company Mr. Chen

Sell>> Zhongwei Maoye Metallurgy company sell ferrosilicon Mr. Huang

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Sell>> Zhongwei Dayou Metallurgy company Mr. He

Sell>> Zhongwei Yuexin Steel supply ferrosilicon 72#、75#, size10-50、10-80、50-10mm, Ms. Xiao

Sell>> Zhongwei Tianze Metallurgy supply ferrosilicon65#70#72#75#, low Al0.02.Zhang Yue

Sell>> Ningxia Xinkangsheng supply ferrosilicon, carbon raiser etc Mr. Ma

Sell>> Ningxia Ruitaixiang company supply ferrosilicon 60# 65# 66# 72# 75# Ms. Wang

Sell>> Aerbadi (Ningxia) Smelting Co., Ltd supply ferrosilicon 72# 75#, natural block, Mr. Chen, Mr. Liu

Sell>> Qinghai Wutong Industry Mr. Lee

Sell>> Qinghai Huesheng Ferroalloy Co., Ltd, Mr. Chen

Sell>> Qinghai Fuxin Silicon Mr. Gan

Sell>> Gansu Honest special ferrosilicon Mr. Dai

Sell>> Gansu Tianyikuangye company special ferrosilicon, normal ferrosilicon etc, Mr.Zhang

Sell>> Lanzhou Hongye Company high purity ferrosilicon (Si≥75% Al<0.1% Ca<0.02%,C<0.02%,Ti<0.05% -0.01% etc.),supply all types of ferrosilicon and size under 0-3mm, size(10-50mm , 3-10mm)Si 72#powder(0-3mm),Mr. Shi

Please email to <u>kangmingfei@ferro-alloys.com</u> if you are interested in any information.

Demand

Buy>> Shanxi Shenmu Dongfeng Magnesium Co.Ltd., Chen Jiashuai

Buy>> Shandong Xiangcheng Metallurgical Furnace Charge Co. Ltd., Mr. Li

Buy>> Jiangsu Zhongzaixin Metallurgical Furnace Charge Co. Ltd., Mr. Song

Buy>> Henan Anyang Zhenhuan Metallurgical Refactories Co. Ltd., Mr. Li

Buy>> Boyu Metal Corporation, Ms. Tong

Buy>> Beijing LY Metals and Mining Co., Ltd, Mr. Zhao

Buy>> Shanxi Orient Henglve Investment Casting Co., Ltd, Mr. Mou

Buy>> Silicon 68-72, Barium 4-6, granularity 0.2-0.8, 5-15, 3-8 or natural block, Mr. Chen

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Market Insight

• ArcelorMittal increases CRC/HDG, leaves HRC unchanged

European steel producer ArcelorMittal is increasing its hot-dip galvanised (HDG) and cold-rolled coil (CRC) offers but leaving hot-rolled coil (CRC) unchanged.

The new offer for HDG, with immediate effect, will be €900/t base, while CRC will be offered at €870-880/t.

The shortage is more acute on downstream products, where the automotive supply chain has been attracting ample material. The company has already been achieving its previous offer level of €880/t for HDG. Lead times from the producer can be as long as 12-15 weeks for spot customers, where allocation is available.

After significant supply tightness across the coil product suite in recent months, consumers are already locking in third-quarter supplies to ensure they have sufficient tonnage. For those where the cost of steel is a smaller portion of their selling price, they are more content to pay higher levels to ensure supplies.

Market participants may be a little bemused that HRC offers have not increased, given the renewed upwards momentum inspired by China's firm return from its lunar new year holiday. It could be that ArcelorMittal does not want to open the door to imports any further. Russian material has been sold at €705/t fca Antwerp of late, which is competitive against the standing €750/t offer. Indian material has also been quoted at a low €700s.

Some market participants had reported receiving €10/t increases in HRC offers at €760/t. Such a small magnitude of increase will also surprise the market, given the producer normally announces €50/t increases.

Australian iron ore exploration boom continues

Australian iron ore exploration spending remained close to a six-year high during October-December last year, although coal exploration remained depressed with China's import ban on Australian coal and uncertainty around medium-term demand in the face of climate change.

Australia's total mineral exploration spending increased by 2.5pc from a year earlier to A\$754mn (\$585mn) during October-December, driven by higher spending on iron ore, base metals and gold, the Australian Bureau of Statistics' quarterly exploration data showed today.

Spending on iron ore exploration in Australia fell slightly to A\$110.6mn from A\$111mn during July-September but was up from A\$84.6mn in October-December last year. The last quarter and the current one often see lower spending because of disruptions caused by the November-April wet season in Western Australia (WA), the Northern Territory (NT) and Queensland.

Iron ore mining firms have increased their spending on exploration over the past two years from a low of A\$50.1mn during January-March 2018. Total spending remains below the A\$336.2mn high for April-June 2012 when Pilbara iron ore mining firms in WA were investing in new capacity to feed China's growing steel-producing industry. These firms are focused on incremental increases in capacity through productivity improvements and on developing new mines to replace existing ageing production. But smaller iron ore mining firms are exploring opportunities across WA, the NT, South Australia and Tasmania.

Australian iron ore exploration spending rose to A\$395.5mn in 2020 from A\$349.6mn in 2019 and A\$300.9mn in 2018.

* For more ferroalloys market information, please click here.

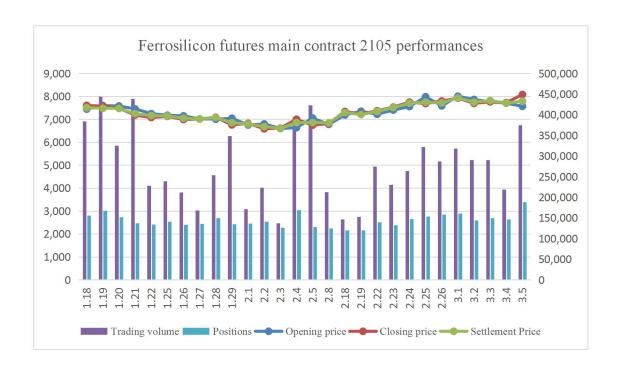
Futures Market

Ferrosilicon futures 2105 contract

- 1. Futures warehouse: The number of warehouse receipts was 672 (3360 tons), and 3267 (16335 tons) were valid for the number of warehouse orders.
- 2. The 2105 ferrosilicon contract price on ZCE closed at 7,968 yuan per ton on March 9.
- 3. The main position: the top 20 positions increased and decreased variedly, the purchase volume is more than the holding position.

Below are ferrosilicon futures main contract 2105 daily specific performances:

Date	Opening price	Highest price	Lowest price	Closing price	Trading volume	Positions	Range	Settlement Price
3.1	8,004	8,112	7,812	7,920	317,833	160,843	2.70%	7,932
3.2	7,860	7,914	7,576	7,692	290,218	144,451	-3.03%	7,746
3.3	7,760	7,924	7,708	7,762	290,151	149,358	0.21%	7,812
3.4	7,700	7,808	7,600	7,726	218,774	146,445	-1.10%	7,706
3.5	7,564	8,080	7,510	8,078	374,552	188,196	4.83%	7,786
3.8	8,166	8,254	7,992	8,076	423,203	217,430	3.72%	8,136
3.9	8,100	8,188	7,872	7,968	321,165	208,416	-2.06%	8,046



Currency Exchange Rate

Currency exchange RMB&USD

Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market: RMB: USD 6.5106.

Exports & Imports

• China ferrosilicon (>55%) exports down 27.53% year on year in 2020

According to data of China Customs, from January to December 2020, China exported 257205.213 tons of ferrosilicon (containing by weight more than 55% of silicon), a year-on-year decrease of 27.53%. Among them, 69722.126 tons were exported to South Korea, accounting for 27.108%; 60561.727 tons were exported to Japan, accounting for 23.546%.

• China ferrosilicon (≤55%) exports down 39.02% in 2020

According to data of China Customs, from January to December 2020, China exported 19229.325 tons of ferrosilicon (containing by weight $\leq 55\%$ of silicon), a year-on-year decrease of 39.02%. Among them, 8183 tons were exported to South Korea, accounting for 42.5548%; 4084.41 tons were exported to Japan, accounting for 21.2405%.

China ferrosilicon (>55%) exports up 15.51% in December 2020

According to data of China Customs, in December 2020, China exported 18034.584 tons of ferrosilicon (containing by weight more than 55% of silicon), a year-on-year decrease of 29.55% and a month on month increase of 15.51%, of which, 5150 tons were exported to South Korea,

accounting for 28.56%; 4117.04 tons were exported to Japan, accounting for 22.83%; 4111.724 tons were exported to Indonesia, accounting for 22.80%.

• China ferrosilicon (≤55%) exports down 18.155% in December 2020

According to data of China Customs, in December 2020, China exported 1677 tons of ferrosilicon (containing by weight $\leq 55\%$ of silicon), a year-on-year decrease of 41.24% and a month on month decrease of 18.155%. Among them, 841 tons were exported to South Korea, accounting for 50.15%; 354 tons were exported to Japan, accounting for 21.11%.

• Japan ferrosilicon (>55%) imports up 27.39% YoY in December, 2020

According to the statistical data of Trade Statistics of Japan, in December 2020, Japan imported 32471.801 tons of ferrosilicon (containing by weight more than 55% of silicon), with a year-on-year growth of 27.39% and a month on month growth of 51.48%. Among them, 5038.04 tons were imported from China, accounting for 15.52%.

According to the statistical data of Trade Statistics of Japan, from January to December 2020, Japan imported 326920.531 ferrosilicon (containing by weight more than 55% of silicon), a year-on-year decrease of 22.40%. Among them, 69836.276 tons were imported from China, accounting for 21.36%.

■ Japan ferrosilicon (≤55%) imports up 40.92% YoY in December, 2020

According to the statistical data of Trade Statistics of Japan, in December 2020, Japan imported 891.13 tons of ferrosilicon (containing by weight $\leq 55\%$ of silicon), with a year-on-year growth of 40.92% and a month on month growth of 15.04%. Among them, 462 tons were imported from China, accounting for 51.84%.

According to the statistical data of Trade Statistics of Japan, from January to December 2020, Japan's import of ferrosilicon (containing by weight \leq 55% of silicon) was 10115.769, a year-on-year decrease of 46.43%. Among them, 5052.786 tons were imported from China, accounting for 49.95%.

Crude Steel Production

• worldsteel: January 2021 crude steel production

World crude steel production for the 64 countries reporting to the World Steel Association (worldsteel) was 162.9 million tonnes (Mt) in January 2021, a 4.8% increase compared to January 2020.

	Jan 2021 (Mt)	% change Jan- 21/20	Jan-Jan 2021 (Mt)	% change Jan- Jan 21/20
Africa	1.2	-7.9	1.2	-7.9
Asia and Oceania	119.0	6.3	119.0	6.3

CIS	9.2	4.5	9.2	4.5
EU (27)	12.2	-0.4	12.2	-0.4
Europe, Other	4.4	11.2	4.4	11.2
Middle East	3.6	1.5	3.6	1.5
North America	9.6	-7.0	9.6	-7.0
South America	3.8	11.4	3.8	11.4
Total 64 countries	162.9	4.8	162.9	4.8

The 64 countries included in this table accounted for approximately 99% of total world crude steel production in 2019. Regions and countries covered by the table:

- Africa: Egypt, Libya, South Africa
- Asia and Oceania: Australia, China, India, Japan, New Zealand, Pakistan, South Korea, Taiwan (China), Vietnam
- CIS: Belarus, Kazakhstan, Moldova, Russia, Ukraine, Uzbekistan
- European Union (27)
- Europe, Other: Bosnia-Herzegovina, Macedonia, Norway, Serbia, Turkey, United Kingdom
- Middle East: Iran, Qatar, Saudi Arabia, United Arab Emirates
- North America: Canada, Cuba, El Salvador, Guatemala, Mexico, United States
- South America: Argentina, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay, Venezuela

	Jan 2021 (Mt)	% change Jan- 21/20	Jan-Jan 2021 (Mt)	% change Jan- Jan 21/20
China	90.2 e	6.8	90.2	6.8
India	10.0	7.6	10.0	7.6
Japan	7.9	-3.9	7.9	-3.9

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United States	6.9	-9.9	6.9	-9.9
Russia	6.7 e	6.5	6.7	6.5
South Korea	6.0	4.9	6.0	4.9
Turkey	3.4	12.7	3.4	12.7
Germany	3.3	6.0	3.3	6.0
Brazil	3.0	10.8	3.0	10.8
Iran	2.6 e	10.2	2.6	10.2

e - estimated. Ranking of top 10 producing countries is based on year-to-date aggregate

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